

# Claire to the Rescue!



I've often joked that I made a mistake when I started doing business as That CAD Girl – since the name didn't give me room for expansion! For the most part I've been able to leverage advances in technology to grow the business while continuing to do most everything by myself. But it's now been close to 20 years; and, though successful, for several years I have stressed over the fact that too much of my time is spent on the admin

side of the business and not enough spent on training and support for my customers.

So I'd like to introduce you to Claire DiBlasi as my new partner in crime. Claire has a BS in Business Management Information Systems and 18 years in the IT industry. Most recently she has been working with our local school system. You can [click here](#) to learn more about Claire.



Claire doesn't know CAD (yet!) but she's more than qualified to help with every other aspect of the business and help free me up for more training and support. She's my HERO! She only started working with me in March and it's already clear how much of a difference she's going to make!

## **What's in Store for Those CAD Girls...?**

We have several big changes we're working to put in place that will allow us to better serve and respond to our customers.

However, I'll ask for your patience over the next few months while we are in transition. I'll probably have to rely on friends like Mark Long, Doug Aaberg and others a bit more for webinars and custom training for the next few months but, after that, I should be able to take on more of those training tasks myself. My plan is to have our new processes up and running by early fall and in time for Carlson's next release.

In the meantime, there will be some growing pains as we implement some new phone numbers, email addresses and procedures to make sure we're more available to you in the future. Claire may end up being the first line of support for many questions but I can always still be reached at 919-417-8351 and [jennifer@thatcadgirl.com](mailto:jennifer@thatcadgirl.com) if you need to talk to me directly.

I think you'll like the changes we have in store for That CAD Girl. I love what I do and only want to do it better and provide an even better experience for all of you trying to find your way through the labyrinth of land development software!

I'd like to take this opportunity to thank all of you for your loyal support through the years. Please share all that love with Claire – she's awesome!